



PRIDE  
Resource Partners

# Statement of Qualifications

## Access Protocols (AP)

### OVERVIEW

Accessing residential, commercial, and agency properties to complete utility work in the field is a complex process — one that, if mishandled, can lead to project delays, legal issues, safety risks, and budgetary implications.

Pride Resource Partners (Pride) offers proven access protocol (AP) services to secure **property access** and to support the **smooth execution of work** throughout a project's lifecycle. Our team specializes in managing property access with precision, diplomacy, and strategic coordination. We track and support teams in the field ensuring they operate efficiently and safely.

### WHY OUTSOURCE ACCESS PROTOCOL SERVICES?

Partnering with Pride allows you to offload the complexities of property access to a team with the experience, structure, and communications savvy to get it right. Our **highly proactive approach reduces risk** while keeping projects **on schedule**.

Our approach creates a seamless connection between contractors, customers, agencies, and internal stakeholders — ensuring access challenges are handled effectively and work in the field moves forward without disruption. We bring a uniquely empathic, advocacy-oriented approach to customer communication that builds trust and improves reputation management for your company.

Please **contact us** to learn how Pride can help to remove access-related obstacles and to keep your field operations on track.

### SERVICES

#### ***AP Planning & Coordination***

- Manage communications: private, commercial, tribal, and agency customers
- Facilitate right-of-way negotiations
- Coordinate customer communication on behalf of legal team
- Conduct land research / geomapping to obtain access
- Develop content for marketing collateral, social media, and other customer / internal communications
- Lead communications for helicopter operations and procuring leases/land for staging yards and construction zones
- Facilitate townhalls / community presentations
- Monitor safety and environmental compliance for contractors in field

#### ***Customer Relations & Field Support***

- Enhance reputation management and community relations
- Field support with consideration for customer needs and contractor deadlines
- Tenacious approach to conflict resolution

#### ***Permitting & Agency Navigation***

- Secure and manage permits & approvals from local, state, and federal agencies for access to agency lands
- Navigate multi-tier agency bureaucracies to obtain access for contractor work

Effective access protocol isn't just a logistical task; it's a strategic function critical to a utility company's success. Pride's coordination and facilitation services result in:

- Projects completed in a more timely manner
- Enhanced safety and support for contractors in the field
- External improvement of reputation for company and enhanced public relations
- Minimal risk of litigation and lingering conflicts with customers
- More robust coordination and efficiency between internal and external stakeholders when completing work in the field
- A better means of communication support for project teams, public affairs, litigation, safety, and other internal stakeholders



### WHY PARTNER WITH PRIDE?

- **Public Affairs Expertise:** Proven success in navigating complex regulations, securing approvals, and managing agency relationships.
- **Proven Field Coordination Capability:** Years of experience managing property access for complex utility projects.
- **Strategic & Empathetic Communication:** Demonstrated ability to build trust with customers and communities under challenging circumstances.
- **Cross-Functional Support:** Integration with legal, public affairs, safety, and project teams.
- **Diversity-Driven, Results-Focused:** A certified diverse business helping clients exceed inclusion goals while delivering impact.

*“A smart communications team that knows how to translate complicated jargon into digestible messaging that resonates.”*

*– Southern California utility client, October 2024*

### CURRENT + PAST CUSTOMERS

SDG&E | SoCal Edison | PG&E | SoCalGas | Sempra North American Infrastructure | California American Water | One Treasure Island | Bristol-Myers Squibb | Cordoba Corporation | Burns & McDonnell | NV5 | Environmental Resource Management | Beta Engineering | Pendergast Consulting | Willdan Group | Bay Area Rapid Transit (BART) | Worley Parsons | AECOM | STRaffic

### LICENSES + CERTIFICATIONS

- Contractor License Class A and B 1068236 (California CSLB)
- ISNetwork 400-257963
- DUNS 080029760
- SAM CAGE Code 7JVH3
- California LLC 201527910362
- CPUC LGBT Diverse Business Enterprise 15060378
- NGLCC LGBTBE 11952 (National Gay and Lesbian Chamber of Commerce)
- Small business: meets Federal size standards for NAICS codes under which we perform services and can self-certify

For our full suite of services, go to [priderp.com/downloads](https://priderp.com/downloads)

